

GOLF COMMITTEE MINUTES

MAY 28, 2014





Golf Committee Minutes

Date of Meeting:

May 28, 2014

Time: 4 PM

Location of Meeting:

Clubhouse Downstairs Meeting Room

Members Present:

Shelly Borak, Howard Davidoff, Linda Ehrlich, Illona Koehler

Stephanie Harmon (FSR Management)

Dave Wasenda, Shannon Pfundheller (appliedgolf) Charlie Lerman, Rich Lans (Board of Trustees)

Members Absent:

Don Cooper, Ben Singer, Charlie Lapalme, Sue Miller

Discussion:

- Stephanie Harmon stated that as with other committees, any member missing 3 meetings will be relieved of their position on the Golf Committee. Several members of this committee have missed 2 meetings already.
- 2. Dave Wasenda updated the numbers for members, revenue, etc. The membership numbers adjusted for refunds are 406 as of today versus 418 last year. There are 13 introductory members. Last year 10 of the 19 introductory members became full members. The fall program has worked well and will be offered again this year. Of the 17 2013 Fall season memberships, 13 have become full members. Of the approximately 60 non-renewals, 40% stated they were not using the course enough, did not have enough time to play because they are still working, or joined an 18 hole facility. Another 22% were medical dropouts for this season, or permanently. Approximately 20 calls were not responded to.
- Last year's total number of rounds was 9982, the lowest total in 6 years. This was due to the
 extremely bad weather. We expect to reach the previously achieved goal of 11,000 rounds of golf
 this year, and forecast total revenue of about \$190,000.
- 4. There were some complaints about grass clipping remaining on the course. These clippings are not collected, as they are usually processed by the mulching equipment. Due to the frequent bad weather, the schedules for maintenance were adversely affected.
- 5. Questions concerning the color of the greens when compared to the fairway and rough were cleared up by Dave who stated that the rough and greens were sprayed with a chemical which happens to contain artificial green color in it. This chemical was not used on the greens. These greens should color up as the weather warms as this is the nature of the bent grass.
- 6. A discussion on the possibility of offering Instruction to introductory members was held at which time Stephanie and Dave informed us that appliedgolf is working on producing a variety of options to help increase the number of new members as well as enticing members that did not renew, to join the golf community again. It appears that 25% of closings on new houses joined, whereas only 10% of resales resulted in new members.
- 7. Dave stated that he is hoping to announce a new facility becoming available to Regency members to be played, with that facility being in New Jersey.
- 8. Next year's documentation concerning the Toll Advantage program will include the notice to make sure you have your Regency ID with you when arriving at a course participating in the program.
- 9. Stephanie will be sending out communitywide emalls in which some golf related mentions will be made such as stating who is entitled to use the golf facilities, walking on the golf cart paths during playing hours, etc. Last month the committee discussed the use of the driving range and the putting green by residents who are not members of the golf association.



- 10. The tee markers have been repainted to make them more obvious, and prior to next season, the color stripe in the middle of the tee markers will be thickened to make them more visible to golfers as they approach the particular tee.
- 11. A discussion was held concerning the reduction of membership in the Ladies League, which would result in returning one of the 10AM starting times back to free play, with the hopes of increasing revenue.
- 12. The meeting was adjourned at 5PM. The next meeting of the Golf Committee will be held Wednesday July 30, at 4PM.

Submitted for the Golf Committee: Shelly Borak

30



GOLF COMITTEE MINUTES

October 2, 2014

CIF



Golf Committee Minutes

Date of Meeting:

October 2, 2014

Time: 4 PM

Location of Meeting:

Clubhouse Downstairs Meeting Room

Members Present:

Shelly Borak, Ben Singer, Russell Porges, Sue Miller

Stephanie Harmon (FSR Management)

Dave Wasenda, Shannon Pfundheller (appliedgolf) Charlie Lerman, Rich Lans (Board of Trustees)

Members Absent:

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Discussion:

- 1. Stephanie Harmon stated that as with other committees, any member missing 3 meetings will be relieved of their position on the Golf Committee.
- 2. Committee nominated and elected Shelly Borak as Chairman.
- The 2015 Membership Packages were presented by Dave Wasenda of appliedgolf. Based on the presentation the committee is making the following recommendations to the Board of Trustees
 - a) 2015 Package increases ranging from 2.7% on a Individual package and 3% for a Family membership
 - b) Close Regency Golf Course on October 31st for cost savings
 - c) Increase cart rental from \$7.00 to \$8.00

Submitted for the Golf Committee: Stephanie Harmon

C15